

T&D FINANCIAL LIFE

Years ended March 31	2005	2006	2007	2008
Statement of Operation Data				
Ordinary revenues:				
Income from insurance premiums	¥126,003	¥208,153	¥240,759	¥134,097
Investment income	13,165	92,291	17,173	19,829
Other ordinary income	11,033	11,926	8,188	26,526
Total ordinary revenues	150,202	312,371	266,120	180,453
Ordinary expenses:				
Insurance claims and other payments	89,181	97,131	99,590	95,581
Provision for policy and other reserves	48,449	192,921	154,582	101
Investment expenses	407	5,202	4,766	77,951
Operating expenses	16,348	20,294	17,921	13,605
Other ordinary expenses:				
Amortization of goodwill	6,500	6,500	—	—
Total other ordinary expenses	8,709	9,068	2,787	2,880
Total ordinary expenses	163,096	324,617	279,649	190,120
Ordinary profit (loss)	(12,894)	(12,246)	(13,528)	(9,667)
Net extraordinary gains (losses)	(652)	(2,698)	(335)	(21)
Provision for reserve for policyholder dividends	1,005	1,233	1,373	182
Income (loss) before income taxes	(14,552)	(16,178)	(15,237)	(9,871)
Income taxes:				
Current	(12,583)	(6,809)	(3,608)	(578)
Deferred	(7,027)	2,044	(908)	(2,354)
Total income taxes	—	—	—	(2,933)
Net income (loss)	¥ 5,058	¥ (11,413)	¥ (10,720)	¥ (6,937)

As of March 31	2005	2006	2007	2008
Balance Sheet Data				
Assets:				
Total assets	¥727,258	¥934,116	¥1,078,447	¥1,048,962
Liabilities:				
Policy reserves	684,679	874,877	1,029,160	1,011,530
Total liabilities	702,181	888,872	1,044,246	1,022,040
Net assets:²				
Total stockholders' equity	—	—	35,048	28,110
Total valuation and translation adjustment	—	—	(846)	(1,188)
Total net assets	¥ 25,077	¥ 45,243	¥ 34,201	¥ 26,922

1. The above figures are calculated based on the prevailing accounting standards of each fiscal year.

2. The Company adopted new accounting standards for the presentation of net assets on the balance sheet from April 1, 2006. Total net assets until March 31, 2006, represents total stockholders' equity.

Years ended March 31	2005	2006	2007	2008
Policy Results:¹				
Policy amount in force	¥2,913,030	¥2,665,417	¥2,523,343	¥2,261,006
OTC sales at financial institutions and other agents, etc.	245,799	459,514	621,544	596,807
New policy amount	299,732	162,783	179,576	93,388
Surrender and lapse amount	425,146	418,694	242,766	165,582
Surrender and lapse rate	13.56%	14.37%	9.11%	6.56%

1. The total of individual insurance and individual annuities.

Other Data:

Core profit (loss)	¥ (6,746)	¥ (7,037)	¥ (6,457)	¥(18,183)
Embedded value (EV)¹	35,100	69,300	70,400	56,000
Solvency margin ratio	—	—	—	—
Former standard based solvency margin ratio	721.7%	1,947.7%	1,203.7%	920.7%

1. EV is shown in terms of hundreds of millions of yen with amounts less than this unit omitted. EV is represented by TEV until March 31, 2006, EEV from the fiscal year ended March 31, 2007, to March 31, 2011, and Group MCEV from the fiscal year ended March 31, 2012.

						¥ millions
2009	2010	2011	2012	2013	2014	2015
¥245,750	¥323,450	¥ 38,619	¥ 66,693	¥196,740	¥239,777	¥297,755
28,649	92,571	9,559	20,142	78,986	64,948	46,366
10,910	9,999	58,178	32,807	12,928	163,943	37,989
285,309	426,021	106,357	119,642	288,656	468,669	382,110
86,315	81,114	87,610	106,522	118,854	412,275	339,700
103,541	307,905	269	272	120,876	7,697	1,440
103,190	30,648	15,627	5,176	20,522	13,138	1,814
16,078	17,832	8,559	9,284	13,140	13,101	14,422
—	—	—	—	—	—	—
3,015	2,814	1,354	777	1,479	1,545	2,275
312,141	440,316	113,420	122,033	274,873	447,758	359,653
(26,831)	(14,294)	(7,063)	(2,390)	13,783	20,910	22,457
(1,267)	(466)	(1,822)	(718)	(1,441)	(398)	(174)
(10)	(6)	(3)	(1)	(0)	(2)	(0)
(28,088)	(14,754)	(8,882)	(3,108)	12,342	20,514	22,282
16	(3,668)	(2,386)	(1,033)	3,643	3,647	2,411
(8,292)	(724)	(170)	1,587	(154)	957	5,225
(8,275)	(4,392)	(2,556)	554	3,489	4,604	7,636
¥ (19,813)	¥ (10,362)	¥ (6,326)	¥ (3,662)	¥ 8,852	¥ 15,909	¥ 14,645

						¥ millions
2009	2010	2011	2012	2013	2014	2015
¥1,171,138	¥1,469,522	¥1,415,005	¥1,399,123	¥1,541,553	¥1,393,592	¥1,387,624
1,113,098	1,420,536	1,373,739	1,353,062	1,473,800	1,329,961	1,301,958
1,124,087	1,432,110	1,383,610	1,371,313	1,504,475	1,340,493	1,319,425
48,297	37,934	31,608	27,946	36,798	52,748	67,394
(1,246)	(522)	(213)	(136)	279	349	804
¥ 47,051	¥ 37,412	¥ 31,395	¥ 27,809	¥ 37,077	¥ 53,098	¥ 68,198

						¥ millions
2009	2010	2011	2012	2013	2014	2015
¥2,120,000	¥2,289,590	¥2,102,732	¥1,988,614	¥2,040,052	¥1,848,515	¥1,806,465
674,933	1,014,833	966,624	965,723	1,139,480	1,050,025	1,091,312
216,270	296,634	21,716	52,206	192,072	244,969	322,651
135,301	114,436	100,176	92,372	96,679	174,654	103,902
5.98%	5.40%	4.38%	4.39%	4.86%	8.56%	5.62%
¥(40,836)	¥21,462	¥ (4,823)	¥ 4,865	¥30,644	¥ 26,971	¥ 6,923
65,700	80,800	73,400	64,800	77,500	92,300	95,800
—	—	571.1%	553.7%	648.4%	1,051.2%	1,271.9%
836.8%	646.0%	611.2%	—	—	—	—