## **DAIDO LIFE**

Years ended March 31	2005	2006	2007	2008	
Statement of Operation Data					
Ordinary revenues:					
Income from insurance premiums	¥ 884,804	¥ 871,153	¥ 865,254	¥ 843,336	
Investment income	146,685	180,674	183,345	205,775	
Other ordinary income	27,600	10,624	13,217	87,218	
Total ordinary revenues	1,059,090	1,062,452	1,061,817	1,136,330	
Ordinary expenses:				••••••	
Insurance claims and other payments	805,080	791,872	758,211	804,318	
Provision for policy and other reserves	2,633	906	3,518	2,900	
Investment expenses	32,919	46,696	44,143	94,648	
Operating expenses	108,881	109,262	111,815	114,170	
Other ordinary expenses	13,740	14,268	22,881	15,627	
Total ordinary expenses	963,256	963,007	940,570	1,031,664	
Ordinary profit (loss)	95,834	99,445	121,247	104,665	
Net extraordinary gains (losses)	1,075	(15,601)	(12,749)	(10,259)	
Provision for reserve for policyholder dividends <sup>1</sup>	30,550	27,310	40,068	31,237	
Income (loss) before income taxes <sup>2</sup>	66,359	56,532	68,429	63,169	
Income taxes:				-,	
Current	22,789	27,266	34,907	40,329	
Deferred	10,260	(9,833)	(9,635)	(7,617)	
Total income taxes	_			32,712	
Net income (loss) <sup>2</sup>	¥ 33,309	¥ 39,099	¥ 43,157	¥ 30,456	
			- / -		
As of March 31	2005	2006	2007	2008	
	2005	2006	2007	2000	
Balance Sheet Data					
Assets:	X/5 000 740		X/0 007 075	V0.047.004	
Total assets	¥5,983,742	¥6,406,113	¥6,397,075	¥6,047,881	
Liabilities:	5 400 400	F 470 040		5 000 170	
Policy reserves	5,488,102	5,476,012	5,474,512	5,392,173	
Total liabilities	5,665,790	5,815,892	5,792,285	5,673,470	
Net assets: <sup>2</sup>					
Total stockholders' equity		_	241,290	261,844	
Total valuation and translation adjustment		-	363,499	112,566	
Total net assets	¥ 317,951	¥ 590,221	¥ 604,789	¥ 374,410	
<ol> <li>The above figures are calculated based on the prevailing accounting standards of e</li> <li>The Company adopted new accounting standards for the presentation of net asset</li> </ol>		otal net assets until March 31	2006 represents total stockhol	ders' equity	
				doro oquity.	
Years ended March 31	2005	2006	2007	2008	
Policy Results:					
Policy amount in force <sup>1</sup>	¥39,694,223	¥40,008,062	¥39,732,098	¥39,897,122	
Individual term life insurance	35,479,688	35,933,681	35,818,119	36,175,397	
J-type product and T-type product		_	_	_	
New policy amount <sup>1</sup>	4,354,238	4,292,776	4,327,836	4,634,260	
Individual term life insurance	4,126,043	4,080,769	4,141,994	4,489,837	
J-type product and T-type product	_	_	_	_	
Surrender and lapse amount <sup>1</sup>	3,026,570	3,040,038	3,615,874	3,550,027	
Surrender and lapse rate <sup>1</sup>	7.70%	7.66%	9.04%	8.93%	
1. The total of individual insurance, individual annuities and J-type product and T-type					
Other Data:					
Core profit (loss)	¥ 102,731	¥ 96,105	¥ 125,791	¥ 124,893	
Embedded value (EV) <sup>1</sup>	825,500	1,205,600	1,263,000	990,700	
Solvency margin ratio	_			_	
Former standard based solvency margin ratio	1,037.2%	1,254.4%	1,320.4%	1,095.3%	
Number of in-bouse sales representatives	1 888	4 000	4 726	4 307	

13,415 13,963 14,460 Number of agents 1. EV is shown in terms of hundreds of millions of yen with amounts less than this unit omitted. EV is represented by TEV until March 31, 2006, EEV from the fiscal year ended March 31, 2007, to March 31, 2011, and Group MCEV from the fiscal year ended March 31, 2012.

4,888

4,909

4,726

14,295

4,307

Number of in-house sales representatives

¥ millions 2015	2014	2013	2012	2011	2010	2009
¥792,715	¥712,866	¥724,517	¥720,210	¥717,129	¥ 860,953	¥ 811,945
169,016	160,483	142,588	117,803	128,897	118,496	172,388
19,320	19,968	16,901	96,560	116,611	198,736	266,173
981,052	893,318	884,006	934,574	962,639	1,178,186	1,250,507
001,002	000,010		001,011		1,110,100	1,200,001
494,272	522,489	569,293	703,461	739,237	948,977	924,214
231,264	119,712	76,097	206	4,354	3,125	773
39,128	46,369	54,799	49,824	53,764	51,457	288,490
99,152	99,377	99,036	102,754	103,937	109,859	114,413
19,770	14,058	17,158	17,460	12,516	15,616	15,933
883,588	802,008	816,385	873,706	913,810	1,129,036	1,343,825
97,464	91,309	67,621	60,867	48,828	49,149	(93,317)
(2,653)	(17,410)	(11,163)	(2,486)	(6,499)	(2,439)	31,611
14,462	13,951	14,202	14,184	14,259	14,654	6,227
80,348	59,948	42,255	44,196	28,070	32,055	(67,933)
28,104	26,644	12,798	(2,267)	1,374	4,829	322
1,064	(2,656)	570	27,494	10,633	6,941	(16,162)
29,168	23,987	13,369	25,226	12,008	11,771	(15,840)
¥ 51,180	¥ 35,960	¥ 28,886	¥ 18,970	¥ 16,061	¥ 20,284	¥ (52,093)
	1 00,000	1 20,000	1 10,010	1 10,001	1 20,201	(02,000)
¥ millions 2015	2014	2013	2012	2011	2010	2009
2013	2014	2013	2012	2011	2010	2009
¥5,977,975	¥5,572,800	¥5,399,189	¥5,194,743	¥5,292,376	¥5,470,029	¥5,471,173
,,	10,012,000	10,000,100		10,202,010	10,110,020	10,111,110
5,125,125	4,896,850	4,783,783	4,712,459	4,799,201	4,908,389	5,106,889
5,297,596	5,041,936	4,936,237	4,825,329	4,955,675	5,128,893	5,285,230
388,865	352,559	325,329	304,218	293,728	285,713	271,592
291,513	178,304	137,622	65,195	42,973	55,421	(85,648)
¥ 680,379	¥ 530,863	¥ 462,951	¥ 369,414	¥ 336,701	¥ 341,135	¥ 185,943
¥ millions						
¥ millions 2015	2014	2013	2012	2011	2010	2009
¥38,156,747	¥37,255,621	¥36,933,235	¥36,557,377	¥36,752,956	¥37,291,370	¥38,621,896
33,209,130	32,882,207	32,900,930	32,900,542	33,309,619	33,823,182	35,105,552
1,764,379	1,192,991	775,298	365,449	93,113	_	_
4,063,816	3,698,182	3,992,546	3,666,780	3,607,023	3,592,292	3,761,627
3,228,184	3,108,689	3,374,850	3,212,663	3,372,965	3,352,441	3,627,065
657,003	472,806	436,498	281,300	93,729	_	_
2,378,329	2,537,348	2,738,436	2,954,514	3,264,337	3,879,233	3,992,418
6.38%	6.87%	7.49%	8.04%	8.75%	10.04%	10.01%
V 107 654	V 110.670	V 94.625	V 90 465	V 60 160	V 60 667	V (21.020)
¥ 107,654	¥ 110,673	¥ 84,635	¥ 82,465	¥ 62,169	¥ 58,667	¥ (31,239)
1,306,700	1,145,900	923,500	896,400	805,000	818,400	607,400
1,363.7%	1,156.4%	1,043.2%		720.6% 1,237.2%	1,120.6%	820.7%
3,790	3,833	3,943	3,904	3,954	3,976	4,156
13,675	13,432	13,459	13,382	13,921	13,943	14,321
10,075	10,402	10,400	10,002	10,021	10,040	17,021